

Fact Sheet - Johnson Controls



Updated 28 October 2009

COMPANY DESCRIPTION

Johnson Controls (NYSE: JCI) is a global leader in energy and operational efficiency for buildings, innovative interiors for vehicles, and advanced vehicle power solutions.

Since Professor Warren Johnson invented the first electric room thermostat in 1883, the company has grown exponentially, achieving over \$38 billion revenue in 2008. Johnson Controls is ranked 58 on the Fortune 500, has 133,000 employees serving customers in over 150 countries.

Founded in 1885, the company is headquartered in Milwaukee, Wisconsin, US.

OUR VISION

Creating a more comfortable, safe and sustainable world.

MANAGEMENT

Chairman and Chief Executive Officer - Stephen A. Roell
Executive Vice President and Chief Financial Officer - R. Bruce McDonald
President, Automotive Experience - Beda Bolzenius
President, Building Efficiency - C. David Myers
President, Power Solutions - Alex Molinaroli

HEADQUARTERS

5757 N. Green Bay Avenue, P.O. Box 591, Milwaukee, WI 53201, US

WEB

www.johnsoncontrols.com

FINANCIALS

(in millions, except per share data)	Three Months Ended September 30		Year Ended September 30	
	2009	2008	2009	2008
Net Sales	\$7,867	\$9,307	\$28,497	\$38,062
Income (Loss) from Continuing Operations	\$300	\$16	(\$338)	\$979
Diluted Earnings (Loss) per Share	\$0.47	\$0.03	(\$0.57)	\$1.63

2009 sales by Business (in millions)

Automotive Experience	\$12,016
Building Efficiency	\$12,493
Power Solutions	\$ 3,988
	\$28,497

Banking Reference: JPMChase, Credit and Confirmation Group, Fax (817) 345-3794, Tel (817) 399-7201

Visit www.johnsoncontrols.com/investors for current reports and filings.

AWARDS & RECOGNITION

Sustainability

- Calvert Social Index
- Dow Jones Sustainability World Index
- FTSE4Good US Index
- Domini 400 Social Index
- Dividend Achievers Social Index

Leadership

- One of *Business Ethics* magazine's "100 Best Corporate Citizens"
- The number one company in the category of "auto parts suppliers" on *Fortune* magazine's "America's Most Admired Companies" list
- One of *Industry Week's* "100 Best-Managed Companies"
- One of *Industry Week's* "50 Best Manufacturing Companies"
- One of *Institutional Investor* magazine's most shareholder-friendly companies in America

Diversity

- 2008 Corporation of the Year by the National Minority Supplier Development Council

Fortune 500 Ranking – 58

Global Fortune 500 Ranking - 198

BUSINESS UNITS

BUILDING EFFICIENCY

- Provides solutions for operating buildings effectively and efficiently to increase energy efficiency and operational performance.
- Leading full-line service provider of mechanical equipment as well as systems that control heating, ventilating, air conditioning (HVAC), lighting, security and fire management in non-residential buildings. Services include complete mechanical and electrical maintenance.
- World leader in integrated facility management and real estate for Fortune 500 companies, managing more than one billion square feet worldwide.
- Customers in more than 120 countries in the healthcare, education, government, office, industrial and retail markets.
- 500+ locations worldwide.
- Address - 507 E. Michigan Street, Milwaukee, Wisconsin 53202, US

AUTOMOTIVE EXPERIENCE

- Global market leader in interior systems for vehicles, including passenger cars and light trucks.
- Systems supplied include seating, overhead, door panels, floor consoles, instrument panels, cockpits and integrated electronics.
- All systems are sold to the original equipment automotive market.
- Customers include every virtually every automaker worldwide.
- 250 locations worldwide.
- Address - 49200 Halyard Drive, P.O. Box 8010, Plymouth, Michigan 48170, US

POWER SOLUTIONS

- Provides advanced energy storage systems for transportation applications.
- World's largest manufacturer of lead acid automotive batteries.
- Leading independent supplier of hybrid battery systems.
- Lead acid batteries sold under customer brands as well as our own Varta®, Heliar®, LTH® and Optima® brand names.
- Major customers include: Advance Auto, AutoZone, Costco, DaimlerChrysler, Ford, General Motors, Honda, Interstate Battery System of America, John Deere, Mazda, Nissan, Sears, Toyota and Wal-Mart.
- 27 locations worldwide.
- Address - 5757 N. Green Bay Ave., P.O. Box 591, Milwaukee, Wisconsin 53201, US

MEDIA RELATIONS CONTACTS

Jacqueline F. Strayer
VP, Corporate Communication
1-414-524-3876
jacqueline.f.strayer@jci.com

Carolyn Tang
Corporate Communications Manager, Asia
+86 (21) 2307 6311
carolyn.tang@jci.com

Anna Timms
Manager, Brand and Corporate Communication
1-414-524-2690
anna.timms@jci.com